



WHY PENSIONS MAKE SENSE

40%
Income Tax
example



WHY YOU SHOULD KEEP INVESTING IN TO YOUR PERSONAL PENSION PLAN

A pension review now can help keep you on the right path.

- Allows you to examine your pension plans to understand the benefits they are likely to provide you with at retirement.
- Enable you to then decide if these benefits will be sufficient to maintain your standard of living.
- If they will not, it allows you then to take the appropriate action.

Many clients often overlook the package of tax benefits available for private pension funding that are available, for example:

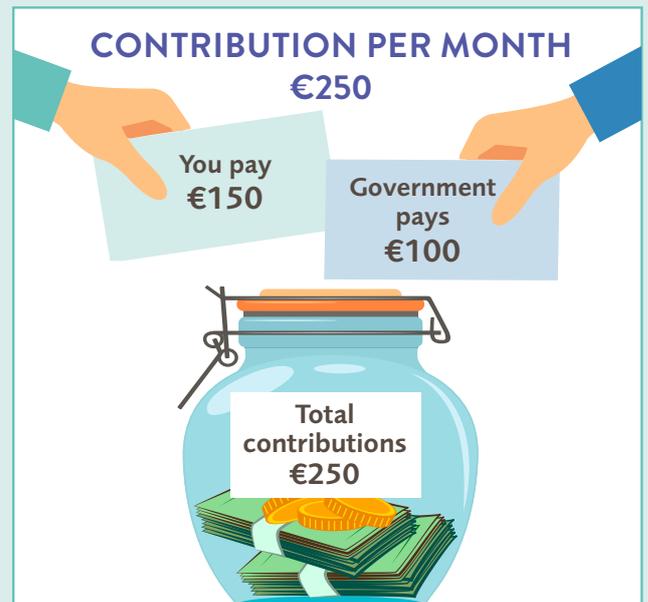
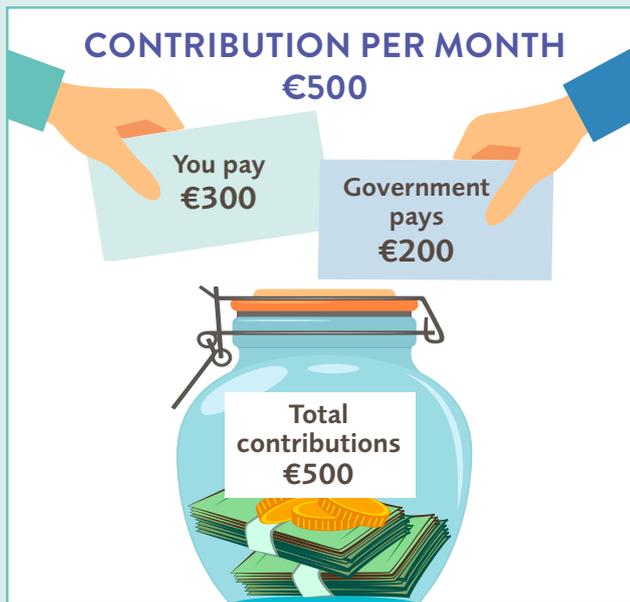
1. Income tax relief at marginal rate

2. Tax free returns within the fund

3. A tax free cash lump sum at retirement

HOW THE INCOME TAX RELIEF CAN HELP YOU

If you were contributing €500 per month into your pension plan, how much does the Government support you?

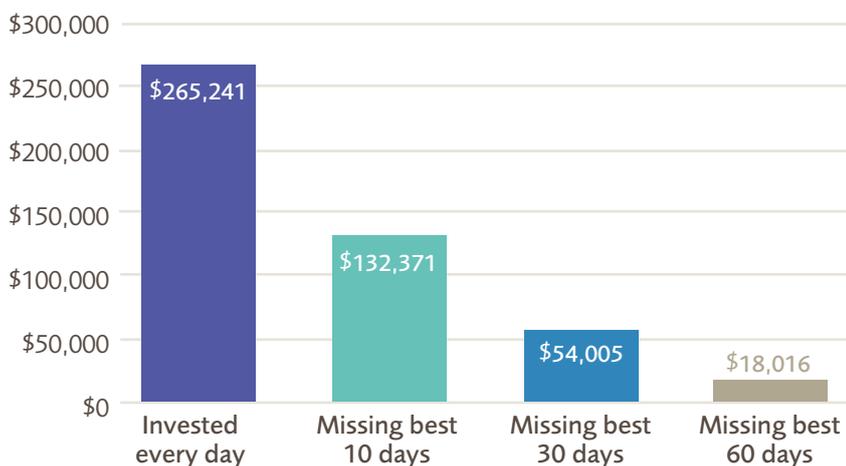


WHY YOU SHOULD STAY INVESTED

In times of equity market volatility, it can be tempting for investors to change their long-term investment plans, either by postponing new investments or even selling their current holdings with the aim of reinvesting when markets stabilise. However, if investors are able to take a long-term view, getting invested and staying invested has proved to be the most effective strategy over time.

- 1. STAYING INVESTED MATTERS:**
Missing the best days can reduce returns
- 2. DIVERSIFICATION MATTERS:**
A spread of investments can minimise volatility
- 3. VOLATILITY IS NORMAL:**
Stock market declines are normal and short-lived

Value of hypothetical \$10,000 investment in the S&P 500 Index from January 1988 to December 2019



When investment markets become volatile, it is usually best to resist making changes to your long-term investment strategy



Missing just the ten best days over this period would have had a big impact on returns



Time, not timing, is the key to investing

Source: Morningstar. The information provided is for illustrative purposes only. The S&P 500 Index is an American stock market index based on the market capitalizations of 500 large companies having common stock listed on the NYSE or NASDAQ. The S&P 500 Index is unmanaged and unavailable for direct investment.

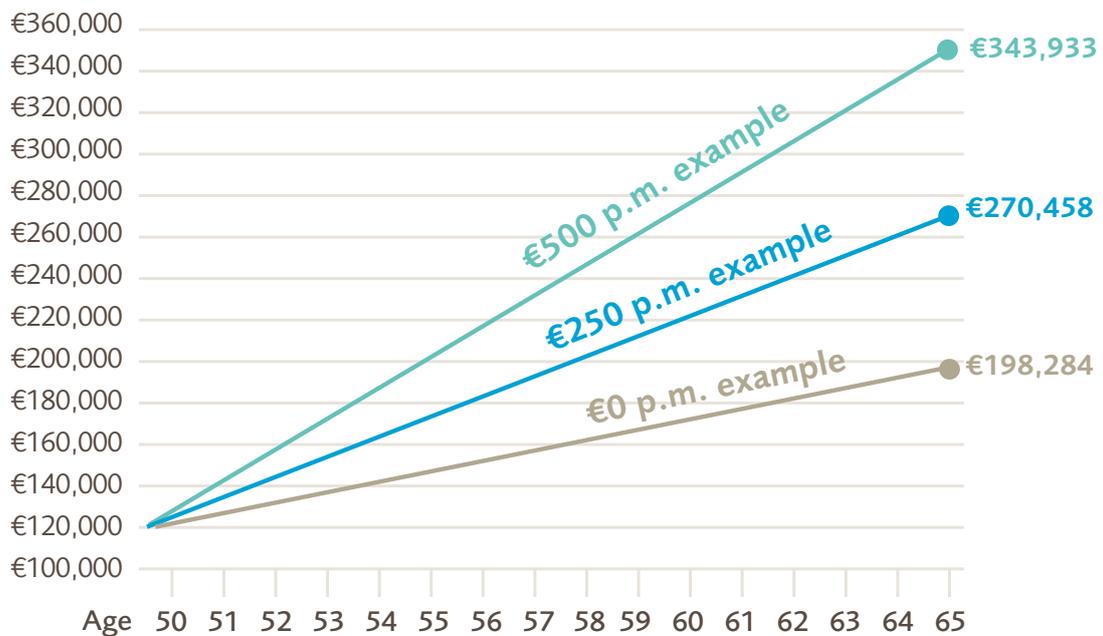
FLEXIBILITY OF RETIREMENT OPTIONS

The bigger the pension fund, the bigger the benefits will be available for you at retirement



In the example, this client has a current value of **€120,000** after paying in **€500 p.m.** for **20 years**.

The client is looking to see what their retirement fund will look like if they pay premiums of €500 p.m., €250 p.m. or no contribution for the next 15 years.



Assumptions are based on investing in Complete Solutions 2, 100% gross allocation, 0.75% base AMC (e.g. Consensus)



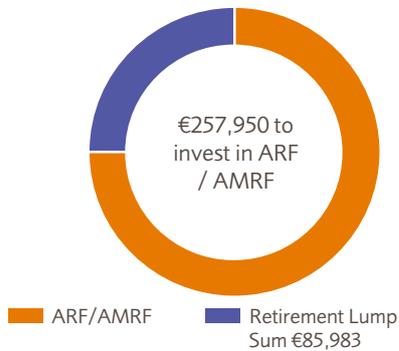
SUMMARY OF HOW YOUR RETIREMENT OPTIONS WORK

€500 p.m. example

(From age 40 to 65, 25 year term, level contribution, see assumptions above)



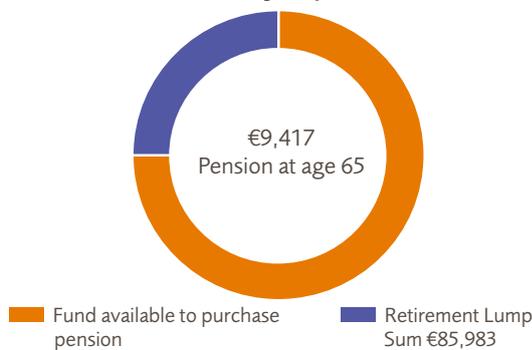
ARF Option



3.75% GROWTH PER YEAR

	VALUE AT RETIREMENT
Retirement Fund:	€343,933
ARF Option	
25% Retirement Lump Sum	€85,983
Fund available for AMRF/ARF	€257,950
4% gross regular withdrawal	€10,318

Annuity Option



Annuity Option

25% Retirement Lump Sum	€85,983
Reduced Annual Pension	€9,417*

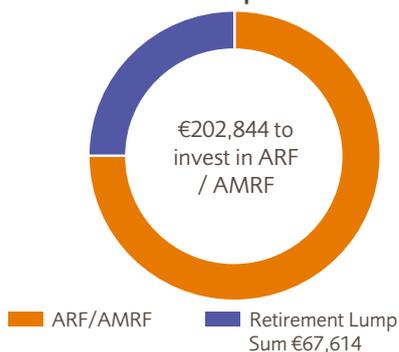
* Single life pension, guaranteed 5 years, 0% increases based on an annuity rate of 3.651% quoted for 65 years old.

€250 p.m. example

(From age 40 to 65, 25 year term, level contribution, see assumptions above)



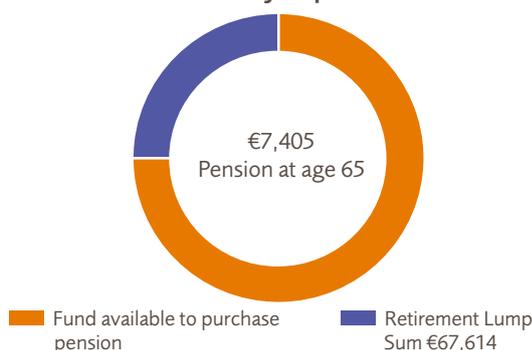
ARF Option



3.75% GROWTH PER YEAR

	VALUE AT RETIREMENT
Retirement Fund:	€270,458
ARF Option	
25% Retirement Lump Sum	€67,614
Fund available for AMRF/ARF	€202,844
4% gross regular withdrawal	€8,113

Annuity Option



Annuity Option

25% Retirement Lump Sum	€67,614
Reduced Annual Pension	€7,405*

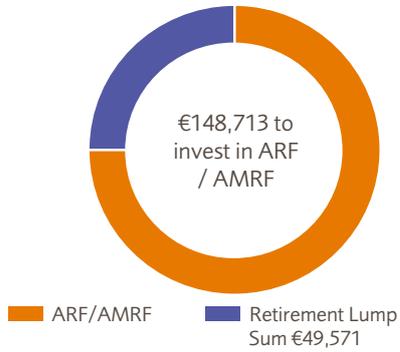
* Single life pension, guaranteed 5 years, 0% increases based on an annuity rate of 3.651% quoted for 65 years old.

€0 p.m. example

(From age 40 to 65, 25 year term, level contribution, see assumptions above)



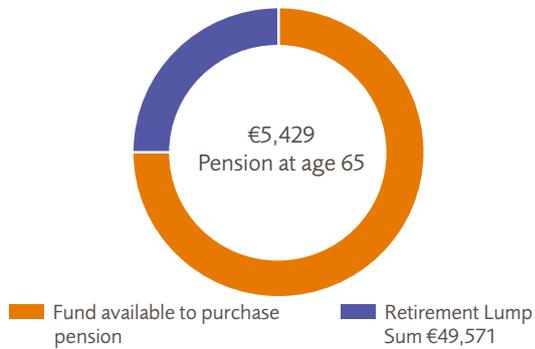
ARF Option



3.75% GROWTH PER YEAR

	VALUE AT RETIREMENT
Retirement Fund:	€198,284
ARF Option	
25% Retirement Lump Sum	€49,571
Fund available for AMRF/ARF	€148,713
4% gross regular withdrawal	€5,948

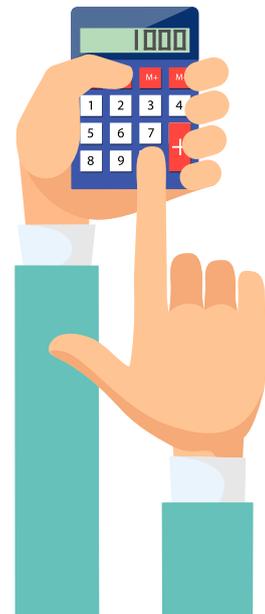
Annuity Option



Annuity Option

25% Retirement Lump Sum	€49,571
Reduced Annual Pension	€5,429*

* Single life pension, guaranteed 5 years, 0% increases based on an annuity rate of 3.651% quoted for 65 years old.





Warning: Past performance may not be a reliable guide to future performance.

Warning: Investments may go down as well as up.

Warning: Funds may be affected by changes in currency exchange rates.

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